









# CONTENTS

| MESSAGE FROM THE DEAN              | p. 3     |
|------------------------------------|----------|
| 10 KEYS TO SUCCESS                 | p. 4     |
| ESCE INTERNATIONAL BUSINESS SCHOOL | p. 5     |
| ESCE MASTER'S PROGRAM              | p. 6-7   |
| SPECIALIZATIONS                    | p. 8-12  |
| INTERNATIONAL ADMISSION            | p. 13-14 |
| INTERNATIONAL STUDENT SERVICES     | p. 15    |
| CORPORATE RELATIONS DEPARTMENT     | p. 16    |
| STUDENT ASSOCIATIONS               | p. 17    |
| STUDENT TESTIMONIALS               | p. 18    |
| ESCE GRADUATES                     | p. 19    |
|                                    |          |



#### **OUR MISSION:**

ESCE's mission is to train students in the international development of businesses and all economic players in a globalized world, with respect for ethics, diversity and cultures.

The School achieves its mission through a program based on applied research undertaken by the Faculty, on the transmission of managerial knowledge and on the practical competencies that the students acquire, particularly during their internships.

## Message from the Dean

Welcome to ESCE International Business School in Paris and thank you for your interest in ESCE Master's program.

For the past 45 years ESCE has been preparing students to take on international responsibilities in multinational companies. Today, a network of 7 000 alumni around the world plays an important role in developing a globalized business world.

#### ESCE is dedicated to:

- Train students to become international managers adaptable to the increasing complexity of organizations and business environment
- Anticipate the development of trade and the emergence of new professions
- Increase multicultural awareness and develop the sense of creativity and innovation of the students
- Enhance students' analytical skills to solve major issues of today's business world
- Develop the employability of the students

To achieve its ambitions, ESCE relies upon:

- Excellent learning facilities in the center of Paris
- Highly qualified faculty members, in both academic and professional terms
- A team of research faculty with an international experience
- A strong international presence: 140 partner universities around the world in more than 40 countries

To further our goal we, the alumni, staff, students, corporate partners, pedagogical team, are all devoted to incorporate our graduates into this ever changing business world that requires highly skilled, committed and well-rounded business leaders.

These are ESCE's goals and values.

I look forward to meeting you in the near future as one of our Master's students.

Jean Audouard Dean

# 10 keys to success

#### **OUR VALUES:**

COMMITMENT,
RESPONSIBILITY, CREATIVITY,
INNOVATION,
OPEN-MINDEDNESS,
MULTICULTURALISM



# One common project, 7 000 individual success stories

1st International Business School created in France in 1968, at the initiative of a Governmental Agency for International Trade



#### An accredited Master's degree Program

A Master degree accredited by the French Ministry of Higher Education and Research



#### An International dimension

- 140 partner universities
- Classmates from around the world
- Member of the Laureate International Universities



### Experienced Faculty

Highly qualified research faculty and teaching staff with years of international experience



#### An Alumni network of 7 000

In more than 75 countries around the world, prepared to help integrate our graduates into the business world



### Career focused program with individual attention

- An internship placement included in the program
- Assistance from the Corporate Relations Department with internship placement search



### Language proficiency

- French language courses for international students included in the program
- English communications courses as needed



## Spectrum of specializations

of specializations in English and in French to complement the international business training

A wide selection



#### International Student Services

International student services for all practical and logistical issues before and after arrival in France



### Excellent learning environment

Exceptional location with modern infrastructure in the heart of Paris

# **ESCE**

## International Business School

#### Campus in the heart of Paris

Paris is one of the world's leading business and cultural hubs influencing politics, education, media, science, and the arts housing plenty of multinational companies, many of whom are the employers of our graduates. Paris extends out to a wide spectrum of innovative and traditional economic sectors offering fruitful career opportunities for our students.

Situated in the heart of Paris, inside beautifully renovated premises, ESCE's campus is conveniently accessible by all means of transportation. Just steps away from the magnificent Eiffel Tower, this four-story modern and convivial

infrastructure offers quality learning environment and provides an interactive student life.

ESCE school building comprises of:

- 60 spacious classrooms fully equipped with latest technology
- Large lecture theatre holding up to 400 seats
- Student cafeteria with a patio
- A MediaCentre
- Rest and lounge area for students
- Campus equipped with WIFI access
- Administrative and Student Services offices
- · A garden courtyard



# ESCE Master's Program

#### **Overview**

The main goal of the Master's program is to successfully insert the graduates into the French and international corporate world. The program provides students with excellent practical training that includes a strong foundation in international business and allows them to develop their own interests by selecting a specialization.

The entire program is based on the understanding of the operational and management functions of a company in an international environment, equipping students with the essential knowledge, interpersonal skills and pragmatic training needed in the current business world.

The program offers three specializations in English and two specializations in French.

#### **CORE MODULES**

The core modules are designed to build a concrete foundation in international business, finance and economics complementing the courses related to the specializations.

| Specializations in English      |
|---------------------------------|
| International Marketing         |
| International People Management |
| Supply Chain Management         |

Specializations in French

Marketing International

Finances Internationales

**Duration of the program:** 4 semesters (2 years)

**Structure:** 3 semesters of onsite courses + 1 semester of

internship and Thesis

- The first semester consists of core modules common to all specializations.
- The second and third semesters consist of courses in the specialization and core module courses in International Trade.
- The last semester consists of a mandatory internship placement for a minimum of 6 months and a final Thesis presentation.

Alongside the core modules, the international students will also have the opportunity to perfect the French language to a highly operational level.

In order to obtain the ESCE Master's degree, all international students (non French speakers) must reach the intermediate (B1) level in French at the end of the program. An assessment test will be provided to assure that this level is attained.

#### **FACULTY**

The faculty is made up of both French and international teaching staff, with a total of 15 different nationalities represented. Almost all of the 64 full-time teaching staff have professional experience their specialist fields, whether this be in business, finance, marketing, human resources, international communications or supply chain management. permanent professors have forged their academic reputations through the quality of their published research in all areas of International Business. ESCE also welcomes around 140 part-time and visiting lecturers, all of whom are specialists in their fields or from the business world.

The French language courses are offered during the first three semesters. They are mandatory for the students who require to master the language to reach the equivalent of B1 (intermediate) level at the end of the program.



#### **DEVELOPING COMPETENCIES**

During the two years of the Master program, the aim of the teaching staff is to develop key skills and competencies in every ESCE graduate:

- The acquisition of managerial skills
- Cultural adaptability
- The ability to work efficiently and pro-actively towards a given objective
- The capacity to understand the implications of globalizations
- A sound knowledge of international business techniques
- The ability to manage complex information

### Varied, Interactive, Stimulating Teaching Methods

#### An Interactive Learning Experience

> Students enjoy small class sizes and an interactive, project based curriculum. Material is based upon real-life case studies with discussion sessions and project presentations.

#### **Group Work**

➤ Group work is a vital component of the learning experience at ESCE. Working in groups of mixed nationalities trains students how to manage and accomplish given tasks within a multicultural business environment.

#### **Business Simulation games**

➤ Business simulation games enable students to use all of their knowledge and skills to actually simulate the management of a company, looking at all aspects of business management: entrepreneurial skills, business development, marketing, finance, accounting, HR management and strategy.

#### **Internship Placement**

➤ Internship placement takes place during the final semester for a minimum of 6 months in France or abroad. This hands-on experience is invaluable in further developing professional competencies within the international marketplace.

#### **Final Graduation Thesis**

➤ All students in their final year are required to present their Thesis project to an academic jury. Preparing for such a project sharpens the analytical and research skills. Preparation of the presentation builds up confidence and develops interpersonal and communication skills, which are crucial aspects of transforming into a successful business leader.

## Specialization in English

#### **INTERNATIONAL MARKETING**

#### **OBJECTIVES**

The International Marketing specialization equips students with the knowledge and tools needed to make strategic marketing decisions:

- Establishing and implementing a market study
- Understanding how to conduct a brand analysis
- Creating a marketing action plan
- Constructing a communications plan
- Mastering a marketing presentation
- Building a team vision

|                | Semester 1   | HOURS | CREDITS | Semester 2  | HOURS    | CREDITS |
|----------------|--|-------|---------|---|----------|---------|
| Year 1 Modules | - International Trade                                      | 39    | 4       | - Integrated Marketing<br>Communications          | 39       | 4       |
| Modules        | - Strategic Management                                     | 39    | 4       | - Digital Marketing & CRM                         | 39       | 4       |
|                | - Current Economic Issues                                  | 39    | 4       | - Brand Management                                | 39       | 4       |
|                | - Finance and Management                                   | 39    | 4       | - International Contract Negotiation              | 39       | 4       |
|                | - Consumer Behaviour & Marketing Research                  | 39    | 4       | - International Project and set-up-<br>Management | 39       | 4       |
|                | - French OR English 1                                      | 39    | 4       |   |          |         |
|                |  |       |         | - Online Business Game                            | 39       | 4       |
|                | Inter-Semester Session (January)                           |       |         | - French OR English 3                             | 39       | 4       |
|                |  |       |         | - Professional Project Preparation 2              | 19.5     | 2       |
|                | - French OR English 2                                      | 39    | 4       |   |          |         |
|                | - Professional Project Preparation                         | 19.5  | 2       |   |          |         |
| Year 2         | - Product Management                                       | 39    | 4.5     | - Internship placement                            | 6 months | 5       |
| Modules        | - Intelligence Marketing & Innovation                      | 39    | 4.5     | - Final Thesis presentation                       |          | 25      |
|                | - Services Marketing                                       | 39    | 4.5     |   |          |         |
|                | - Strategic Marketing Analysis                             | 39    | 4.5     |   |          |         |
|                | - International Market entry and<br>Development Strategies | 39    | 4.5     |   |          |         |
|                | - Developing Business and Sales<br>Internationally         | 39    | 4.5     |   |          |         |
|                | - French OR English 4                                      | 39    | 3       |   |          |         |

#### POTENTIAL CAREER FIELDS

Product Management / Group Marketing / International Operational Marketing / Project Management / Market Research / Media Planning / Advertising / Communications

## Specialization in English

#### INTERNATIONAL PEOPLE MANAGEMENT

#### **OBJECTIVES**

International People Management specialization is a cross-disciplinary major which teaches students to be successful managers of an international team.

Students will learn how to:

- Create and manage a team
- Define each individual's role
- Evaluate both the team's and individual performances
- Recruit employees and oversee career progression
- Understand and apply company HR policies
- Understand a company's social responsibility
- Develop your leadership skills and professional efficiency

|         | Semester 1   | HOURS | CREDITS | Semester 2  | HOURS    | CREDITS |
|---------|--|-------|---------|---|----------|---------|
| Year 1  | - International Trade                                      | 39    | 4       | - Corporate Social Responsibility                 | 39       | 4       |
| Modules | - Strategic Management                                     | 39    | 4       | - Managing Across Borders                         | 39       | 4       |
|         | - Current Economic Issues                                  | 39    | 4       | - Managing People                                 | 39       | 4       |
|         | - Finance and Management                                   | 39    | 4       | - International Contract Negotiation              | 39       | 4       |
|         | - Theory & Organizational<br>Management                    | 39    | 4       | - International Project and set-up-<br>Management | 39       | 4       |
|         | - French OR English 1                                      | 39    | 4       |   |          |         |
|         |  |       |         | - Online Business Game                            | 39       | 4       |
|         | Inter-Semester Session (January)                           |       |         | - French OR English 3                             | 39       | 4       |
|         |  |       |         | - Professional Project Preparation 2              | 19.5     | 2       |
|         | - French OR English 2                                      | 39    | 4       |   |          |         |
|         | - Professional Project Preparation                         | 19.5  | 2       |   |          |         |
| Year 2  | - Developing Potential                                     | 39    | 4.5     | - Internship placement                            | 6 months | 5       |
| Modules | - Parity and Diversity                                     | 39    | 4.5     | - Final Thesis presentation                       |          | 25      |
| Modaloo | - Navigating Change  | 39    | 4.5     | , mai mode procentation                           |          |         |
|         | - Managing Information Systems                             | 39    | 4.5     |   |          |         |
|         | managing momation eyeteme                                  |       |         |   |          |         |
|         | - International Market entry and<br>Development Strategies | 39    | 4.5     |   |          |         |
|         | - Developing Business and Sales Internationally            | 39    | 4.5     |   |          |         |
|         | - French OR English 4                                      | 39    | 3       |   |          |         |

#### POTENTIAL CAREER FIELDS

Business Process Management / Change Management / Performance Management / HRM in Mergers, Acquisitions and Alliances / International Development / Mobility Services / Process and Innovation Performance

## Specialization in English

#### SUPPLY CHAIN MANAGEMENT

#### **OBJECTIVES**

The Supply Chain Management major is designed to give students a thorough understanding of the internal mechanism of a company and allow them to be able to successfully:

- Manage International Flows and Stocks
- Forecast sales
- Calculate and supply the necessary raw materials
- Implement an industrial or commercial plan
- Develop new sourcing strategies
- Negotiate new contract with suppliers

|         | Semester 1   | HOURS | CREDITS | Semester 2   | HOURS    | CREDITS |
|---------|--|-------|---------|--|----------|---------|
| Year 1  | - International Trade                                      | 39    | 4       | - Purchasing Management                            | 39       | 4       |
| Modules | - Strategic Management                                     | 39    | 4       | - Operations Management                            | 39       | 4       |
|         | - Current Economic Issues                                  | 39    | 4       | - Management of the International Flows and Stocks | 39       | 4       |
|         | - Finance and Management                                   | 39    | 4       | - International Contract Negotiation               | 39       | 4       |
|         | - SCM & Logistical Strategies                              | 39    | 4       | - International Project and set-up-<br>Management  | 39       | 4       |
|         | - French OR English 1                                      | 39    | 2       |  |          |         |
|         |  |       |         | - Online Business Game                             | 39       | 4       |
|         | Inter-Semester Session (January)                           |       |         | - French OR English 3                              | 39       | 4       |
|         |  |       |         | - Professional Project Preparation 2               | 19.5     | 2       |
|         | - French OR English 2                                      | 39    | 2       |  |          |         |
|         | - Professional Project Preparation                         | 19.5  | 2       |  |          |         |
| Year 2  | - Supply Chain Management                                  | 39    | 4.5     | - Internship placement                             | 6 months | 5       |
| Modules | - Quality Management<br>Improvements Approach              | 39    | 4.5     | - Final Thesis presentation                        |          | 25      |
|         | - International Purchasing Strategies & Practices          | 39    | 4.5     |  |          |         |
|         | - Prévision & systèmes d'information(Fr)                   | 39    | 4.5     |  |          |         |
|         | - International Market entry and<br>Development Strategies | 39    | 4.5     |  |          |         |
|         | - Developing Business and Sales<br>Internationally         | 39    | 4.5     |  |          |         |
|         | - French OR English 4                                      | 39    | 3       |  |          |         |

#### POTENTIAL CAREER FIELDS

Logistics Management / International Transport Management / Lean Management / Operational Management / Purchasing / Demand Planning / Logistics Analysis

## Specialization in French

#### INTERNATIONAL MARKETING

#### **OBJECTIVES**

The International Marketing specialization offered in French has common objectives as the specialization offered in English. The students are expected to:

- Establish and implement a market study
- Understand how to conduct a brand analysis
- Create a marketing action plan
- Construct a communications plan
- Master a marketing presentation
- Be trained in getting the team behind the vision

|         | Semester 1  | HOURS | CREDITS | Semester 2  | HOURS    | CREDITS |
|---------|---|-------|---------|---|----------|---------|
| Year 1  | - International Trade                                   | 39    | 4       | - Communication   | 39       | 4       |
| Modules | - Strategic Management                                  | 39    | 4       | - Marketing digital & relationnel                             | 39       | 4       |
|         | - Current Economic Issues                               | 39    | 4       | - Gestion de Marque   | 39       | 4       |
|         | - Finance et Gestion                                    | 39    | 4       | - International Contract Negotiation                          | 39       | 4       |
|         | - Consumer Behaviour & Marketing Research               | 39    | 4       | - Montage et Management de projets internationaux (in French) | 39       | 4       |
|         | - French OR English 1                                   | 39    | 4       |   |          |         |
|         |   |       |         | - Online Business Game  | 39       | 4       |
|         | Inter-Semester Session (January)                        |       |         | - French OR English 3   | 39       | 4       |
|         |   |       |         | - Professional Project Preparation 2                          | 19.5     | 2       |
|         | - French OR English 2                                   | 39    | 2       |   |          |         |
|         | - Professional Project Preparation                      | 19.5  | 2       |   |          |         |
| Year 2  | - Marketing de l'offre                                  | 39    | 4.5     | - Internship placement  | 6 months | 5       |
| Modules | - Études approfondies et plan marketing                 | 39    | 4.5     | - Final Thesis presentation                                   |          | 25      |
|         | - Course 1 of the Minor                                 | 39    | 4,5     |   |          |         |
|         | - Course 2 of the Minor                                 | 39    | 4,5     |   |          |         |
|         | - International Market entry and Development Strategies | 39    | 4.5     |   |          |         |
|         | - Developing Business and Sales Internationally         | 39    | 4.5     |   |          |         |
|         | - French OR English 4                                   | 39    | 3       |   |          |         |

#### Choice of minors

The students who follow this specialization in French select one of the two minors:

• Luxury Goods (Luxe) OR • Consumer Packaged Goods (Grande Consommation)

According to the minor selected, the courses in the last semester will diverse appropriately.

| COURSES IN LUXURY GOODS (LUXE)  |       |         |  |  |  |
|---------------------------------|-------|---------|--|--|--|
|                                 | HOURS | CREDITS |  |  |  |
| Gestion des produits de luxe    | 39    | 4.5     |  |  |  |
| Image et Communication digitale | 39    | 4.5     |  |  |  |

| COURSES IN CONSUMER PACKAGED GOODS<br>(GRANDE CONSOMMATION) |       |         |  |  |  |
|---|-------|---------|--|--|--|
|   | HOURS | CREDITS |  |  |  |
| Marketing des services                                      | 39    | 4.5     |  |  |  |
| Management de la distribution                               | 39    | 4.5     |  |  |  |

#### POTENTIAL CAREER FIELDS

Sector Management / Sales Administration / Market Information systems Development / Business Engineering / Key Accounts / Category Management / Trade Marketing / Market Research / Brand Management / Advertising

## Specialization in French

#### **INTERNATIONAL FINANCE**

#### **OBJECTIVES**

The students in the International Finance specialization are expected to achieve the following outcomes:

- Master the tools in evaluating financial performance
- Measure and understand the risks linked to activities of the financial market
- Understand the techniques to control and manage risks
- · Acquire the principal usages of the banking and financial law
- Manage financial flows

|         | Semester 1  | HOURS | CREDITS | Semester 2  | HOURS    | CREDITS |
|---------|---|-------|---------|---|----------|---------|
| Year 1  | - International Trade                                   | 39    | 4       | - Contrôle de Gestion (fi)                          | 39       | 4       |
| Modules | - Strategic Management                                  | 39    | 4       | - Gestion des risques financiers                    | 39       | 4       |
|         | - Current Economic Issues                               | 39    | 4       | - Gestion de Portefeuille et<br>Gestion obligataire | 39       | 4       |
|         | - Finance et Gestion                                    | 39    | 4       | - International Contract Negotiation                | 39       | 4       |
|         | - Analyse des risques finances intl                     | 39    | 4       | - Montage et Management de projets internationaux   | 39       | 4       |
|         | - French OR English 1                                   | 39    | 4       |   |          |         |
|         |   |       |         | - Online Business Game                              | 39       | 4       |
|         | Inter-Semester Session (January)                        |       |         | - French OR English 3                               | 39       | 4       |
|         |   |       |         | - Professional Project Preparation 2                | 19.5     | 2       |
|         | - French OR English 2                                   | 39    | 4       |   |          |         |
|         | - Professional Project Preparation                      | 19.5  | 2       |   |          |         |
| Year 2  | - Évaluation de l'Entreprise                            | 39    | 4.5     | - Internship placement                              | 6 months | 5       |
| Modules | - Gestion de Trésorerie                                 | 39    | 4.5     | - Final Thesis presentation                         |          | 25      |
|         | - Fusions et Acquisitions                               | 39    | 4.5     |   |          |         |
|         | - Droit bancaire et financier                           | 39    | 4.5     |   |          |         |
|         | - International Market entry and Development Strategies | 39    | 4.5     |   |          |         |
|         | - Developing Business and Sales Internationally         | 39    | 4.5     |   |          |         |
|         | - French OR English 4                                   | 39    | 3       |   |          |         |

#### POTENTIAL CAREER FIELDS

Banking: central functions, Risk assessment, financial markets, company financials / Insurance Management / Financial Management / Financial Advising / Financial Ethics / Audit and expertise

### International Admission

#### **ADMISSION REQUIREMENTS**

The admission requirements into the ESCE Master's program for International students are as follows:

- An International **Bachelor's Degree** (3 or 4 years) in business, economics, management or any related discipline recognized by the Ministry of Education of the degree awarding country (an official Bachelor's degree).
- English language requirement for all specializations:

Minimum TOEIC 780 OR TOEFL 85 (iBT) OR equivalent

• To follow specializations in French:

Minimum B2 level OR equivalent on TEF or TCF or other French language certificates



PLEASE NOTE: In order to obtain the ESCE Master's degree, the international students following a specialization in English must achieve a minimum B1 (intermediate) level in French language at the end of the program. In order to assist students to achieve this level, intensive French language training courses are included in the program for those who require it.

#### CONTACT

#### **International Admissions**

All correspondence relating to International Admissions should be directed:

By post: ESCE - Paris

Attention: International Admissions 10 rue Sextius Michel - 75015 Paris

France

**Telephone:** +33 (0)1 81 51 15 38

Email: intl\_admissions@esce.fr

## International Admission

#### APPLICATION PROCEDURES

To apply for the ESCE Master's program, please consult the steps below.

| STEP 1: | Download a Master's application online (either in English or in French): www.esce.fr > International > International Applicants > Master  OR  Email: intl_admissions@esce.fr to request an application form  |
|---------|--|
| STEP 2: | Submit the following required documents to the address indicated under the International Admissions contact:  • A completed Application Form and attach an ID photo.  • Proof of language proficiencies (requirements indicated on Admissions Requirement page):  • TOEIC or TOEFL (proof of English language level) original from the test centre,  • TEF, TCF or French language certificates (proof of French language level).  • Two signed and sealed Letters of Recommendation. (1 academic & 1 professional OR 2 academics)  • Recent Résumé/CV.  • A copy of the Undergraduate Degree certificate (and other diplomas received). If the candidate is in his/her last semester of the undergraduate program, we will require an official letter from the current university stating that if the candidate successfully completes his/her last semester, s/he will obtain the degree (indicate the name of the degree).  • An official final transcript of grades or official transcript of grades up to the last semester completed if the candidate is in his/her last semester of the undergraduate degree program.  • A statement of interest - why you wish to participate in the ESCE Master program and how this program will contribute in reaching your career expectations and goals. This |
|         | <ul> <li>statement should be addressed to the Admissions Committee.</li> <li>A copy of your passport (photo page).</li> </ul>  |

The Admission decision pertaining to the application is based upon the complete and whole academic / personal record - academic background, references, motivation, etc.

## International Student Services



Once a candidate has been confirmed into the ESCE Master's program, the **International Relations Department** will be the main point of contact with ESCE prior to arrival in Paris to complete administrative and logistical procedures.

Members of the International Relations staff are here to help the students with the formalities of living and studying in France and they are able to advise on issues such as:

- Visa information and contacts for application (Campus France or French Consulate Visa section)
- Temporary stay permit (carte de séjour) after arrival in France
- Finding accommodation in Paris
- How to apply for government housing subsidies
- Social Security and Health Insurance information (207€ per year for French National Social Security coverage. Amount changes every year. The coverage is from October to September for one year)
- Opening a bank account in France
- All other administrative issues after arrival in France: electricity contracts, mobile phone contracts, transport, etc.

The International Relations department also organizes and supervises the international student groups such as: Events Club, Cultural Discovery Club, and Buddy groups.

#### INDUCTION/ORIENTATION WEEK

During the first week of the program, the International Relations department will organize **Induction/ Orientation** sessions when students will be provided with all the information required to complete the administrative formalities necessary to make their time in France as stress free as possible.

During the same week, the Office of the Associate Dean of Academic Affairs will also organize meetings and presentations where various Academic Heads of the different specializations will present the contents of the modules and the Associate Dean will present the general program overview, the Rules and Regulations of the program.

| COST OF LIVING  |   |  |  |
|---|---|--|--|
| Housing:  | 650€ - 850€ per month   |  |  |
| Food:   | 200€ per month  |  |  |
| Transport:  | 65€ - 78€ per month   |  |  |
| Entertainment:  | 150€ per month  |  |  |
| SocialSecurity / Health insurance:                    | 207€ per year<br>(French National Social<br>Security coverage. Amount<br>changes every year. Coverage<br>from Oct-Sept) |  |  |
| Miscellaneous 100€ per month                          |   |  |  |
| *All costs are estimated and are subject to fluctuate |   |  |  |

The two offices work closely together in order to make sure the International Master's students are able to attend the essential sessions organized by both offices.

The Induction week is also a time for students to get to know their French counterparts, and activities are arranged daily to encourage students to explore Paris and socialize with their new colleagues.

## Corporate Relations Department



ESCE has a team of 8 full time members of staff whose objectives are:

- To prepare and prime ESCE students in organizing their thoughts while appropriately selecting the area of internship placement they wish to pursue. It is the Corporate Relations Department who organizes the course in the program titled: **Professional Project Preparation** where the students will learn how to compose an attractive Resume/CV, where to search for internship/job placements, interview skills, personal assessment skills, etc.
- To assist ESCE students in their search for internship placements in the chosen areas of interest, in France or abroad
- To prepare students for the transition into the world of professionals
- To find ESCE students the best job opportunities in the international workplace

To enhance the employable assets of the students in an increasingly competitive marketplace, our colleagues at the Corporate Relations Department at ESCE work diligently to provide the best possible service to all our students. Proactively seeking the best opportunities for ESCE students, the Corporate Relations Department meets key decision makers on a daily basis from some of the world's most attractive employers in order to promote the employability of our students, whether it be for a 6-month internship or for a permanent job position. As a result, ESCE graduates are now amongst the most highly sought after, not only in France but globally.

In addition to providing internship offers and job opportunities, the Corporate Relations Department also organizes Career Fairs, company visits, and project based partnerships with international firms (ie: KPMG, IBM, Toys 'R' Us).

- 3 000 internship offers available through the Corporate Relations Office
- 78 % of final year students are recruited for permanent positions before graduation
- 66 % of employed graduates started at a salary above 33 000 €
- 55 % of employed graduates were offered their positions after their internship placements in the same company
- 46 % of positions are based in France
- 27 % of positions have an international role
- 27 % of positions are based outside of France

### **Student Associations**

All too often international students studying in a foreign country find themselves drawn towards their own compatriots or people with whom they have their native language in common. This holds true for both socializing outside of the classroom as well as when forming study groups and networks within the school.

At ESCE great emphasis is placed on ensuring that students who wish to participate fully in the cross-cultural experience have every advantage when it comes to integrating into the daily life in France, both inside and outside the campus. We invite all students to exploit these opportunities to get the best experience during the program in France.

#### **\*** THE STUDENT COUNCIL

#### (Bureau des Etudiants - BDE)

ESCE's Student Council (Bureau des Étudiants - BDE), is a student-run organization made up of 20 elected members. The BDE organizes extracurricular student activities for the entire ESCE student population. Great effort is put into organizing activities which promote cooperation between students and which are accessible to all. These include regular guided cultural visits, student parties, and inter-university events.

### \* THE STUDENT SPORTS ASSOCIATION (Bureau des Sports - BDS)

Part of the BDE, the BDS manages the student sports clubs, of which there are many. Some of the sports that ESCE students can participate in include sailing, climbing, athletics, badminton, basketball, boxing, canoeing, football, weightlifting, judo, karate, rugby, table-tennis, volleyball, handball, squash and tennis. There is also a keen dancing group which enjoys break-dancing, Latin dancing, belly dancing and hip hop.

#### **\*** EVENTS CLUB

The International Club is an organization run by French students, supervised by the International Relations Department which aims to celebrate the cultural diversity found within ESCE by organizing events showcasing different national traditions. Foreign students are encouraged to participate by sharing their national culture with their fellow students, and generally four events per semester are organized. These activities could typically include

a Thanksgiving dinner organized at ESCE or a Mexican day or a French breakfast.

#### **\* CULTURAL DISCOVERY**

This group lead by French students organizes monthly cultural excursions in the Paris region for international students. Accompanied by the French students, the international students are able to go on visits of the cultural hotspots in Paris and around Paris and experience the true French culture. Some of the activities include: photo exhibitions, participating as audience in a TV Show, attending a Ballet performance, visiting Montmartre and a whole host of other cultural activities. This is a great way for students to make the most of their stay in Paris and to learn all about its rich cultural history.

#### \* BUDDY

The "Buddy" system is a wonderful initiative in which a French student becomes the "buddy" for one or more international students. In addition to the International Relations Department, buddies help foreign students to settle in by generally explaining how things work in France, imparting local knowledge about the area and helping out with tricky administrative issues. Also, once a month, the French "buddy" will organize a meal or a night out for the international buddy and other new students to help make them feel at home. The students will be able to contact the French "buddy" before their arrival in Paris with any questions they may have about life on campus and how best to prepare for their time in France.

## Student Testimonials



Arnaud BEAUMONT Supply Chain Coordinator - Pepsi Co.

"When I left ESCE, Pepsi Co, the company that I had done my end of program internship with, offered me a permanent position in one of the Logistics Department teams. They put me in charge of distribution for the Igloo Post Mix, which was an opportunity that I couldn't pass up. My time spent at ESCE was unique. I did an internship in London, having previously spent a semester study in Spain and one in Australia. Throughout my time at ESCE I acquired both practical and academic skills, but most of all I came away with an exceptionally open minded attitude. During my five years of studies at ESCE, I had the chance to work with people of 15 different nationalities! I specialized in Supply Chain Management with International Business and I came away with a very solid skill-set that allowed me to enter the professional workplace as smoothly as possible."



Agathe BLANCHARD
Co-Packing Planner Savoury - Unilever

"I entered ESCE after my high school baccalaureat in scientific stream.

During the program at ESCE, I benefited a lot from the high quality training I received from the teachers who were passionate and motivated in their respective fields. I was also able to enjoy one of the strong characteristics of the school, international partner network. I had the opportunity to study at the Universidad Europea de Madrid, in an exceptional program and campus site which was a great reward for me at a personal level. But the most important element for me was the career emphasis that the program offered which allowed me to partake in various internship positions adding a strong value to my degree: Areva, Future Electronics in Montreal, Canada and finally Unilever, France. The last position at Unilever transformed into a permanent contract after graduation and I was able to evolve quickly within the company by being promoted to the Area Planning Manager position covering Europe within the year. A rapid advancement gave me a great outlook on other interesting positions either in Europe or abroad."

## **ESCE Graduates**

#### Where are they now?

#### **SALES**

Export Sales Attaché *Mitsubishi* 

Purchasing Manager

Auchan

Sales Engineer

Fiat

Area Manager

Vignobles Alain Château

Commercial Attaché

Crédit Agricole

Sales Manager

Reed Midem

Back Offices Sales Manager

Brandt

#### **\* MARKETING**

Visual Merchandiser

Massimo Dutti

Marketing Manager

Vente Privee.com

Product Manager

Galeries Lafayette

International Product Manager

Groupe Seb Moulinex

Partnership Manager

Natures et Découvertes

Assistant Project Manager

Carrefour

Product Manager

Leroy Merlin

Product/Operational Manager

Guerlain

#### **\* FINANCE**

Finance Director

Bouygues

Executive

Barclays Capital

Financial Controller

Alcatel

Performance Analyst

BNP

Finance Executive

Vinci Construction

**Business Controller** 

Guerlain

Credit Analyst

Caterpillar

#### **\* AUDIT & ADVISORY**

Audit Advisory

KPMG

Internal Audit

Siemens SAS

Legal Audit

Ernst & Young

Financial Audit

Deloitte & Touche

Private Banking Audit

Indosuez

International Audit Manager

Institut Pasteur

Management Accountant

Quicksilver Europe

### SUPPLY CHAIN MANAGEMENT

Planning Management

Van Cleff & Arpels

Demand Planner

Danone

**Product Supply** 

Procter & Gamble

Supply Chain Manager

Samsung

Operational Airports Manager

Federal Express International

Director Supply Chain

Panasonic

Logistics Controller

Valeo Service

Client Logistics Assistant

Hermes

Outsourcing Manager

Guerlain

Logistics Coordinator

L'Oréal

Purchasing & Logistics

Manager

Sagem



ESCE Paris
International Admissions
10 RUE SEXTIUS MICHEL
75015 PARIS
FRANCE

TEL: +33 (0)1 81 51 15 38 Email: intl\_admissions@esce.fr

www.esce.fr